

1 RUNNING HEAD: DAIRY CROSSBREEDING SURVEY

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12 **Results of a Producer Survey Regarding Crossbreeding on US Dairy Farms**

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ABSTRACT

Comprehensive surveys were sent to 528 US dairy producers who are currently practicing crossbreeding in their herds. Fifty usable surveys were returned, and the resulting data included qualitative responses regarding facilities, milk recording plans, milk pricing, crossbreeding goals, breed selection, advantages, disadvantages, and future plans. Quantitative variables included producer scores on a 1-5 scale for questions regarding ability to fit into the freestalls and milking parlor, milk volume, component percentages, involuntary culling rate, conception rate, calving difficulty, calf mortality, and prices for breeding stock, cull cows, market steers, and bull calves. The most common first generation crosses involved Jersey and Brown Swiss bulls mated to Holstein cows, and backcrosses to one of these parental breeds were most common in the next generation. Producers who responded to this survey desired, and indicated that they achieved, improvements in fertility, calving ease, longevity, and component percentages through crossbreeding. Respondents indicated that crosses involving the Jersey and Brown Swiss breeds had a clear advantage in longevity relative to purebred Holsteins, and conception rates for crosses of Jersey or Brown Swiss sires on Holstein cows were similar to the (high) conception rates typically achieved in purebred Jersey matings. Respondents also indicated that milk composition was improved in the crossbred cattle, but producers cited some difficulties in marketing crossbred breeding stock and bull calves, and the lack of uniformity within the milking herd created management challenges. Based on results of this survey, it appears that crossbreeding can improve the health, fertility, longevity, and profitability of commercial dairy cattle. However, further research is needed regarding specific heterosis estimates for functional traits in crosses involving each of the major dairy breeds, and improvements are needed in systems for recording the ancestry and breed composition of crossbred animals.

(Key words: crossbreeding, dairy cattle, survey)

INTRODUCTION

Dairy producers have become increasingly interested in crossbreeding in recent years for three reasons. First, changes in milk pricing have rewarded herds with high fat and protein percentages, and this has enhanced the ability of other breeds and breed crosses to compete with Holsteins on an economic basis. Second, some producers have begun experimenting with crossbreeding due to concerns about female fertility, calving ease, health, and survival in the Holstein breed. Third, inbreeding levels are increasing rapidly in all of the major dairy breeds, and crossbreeding may be an effective option for reducing the impact of inbreeding depression on commercial dairy farms.

Crossbreeding is used widely in genetic improvement programs for many plant and livestock species, but crossbreeding has not generally been accepted in most dairy cattle populations, presumably due to the advantage of Holstein cattle in milk volume and the strong historical influence of purebred breeders and breed associations. Swan and Kinghorn (1992), among others, have provided theoretical arguments to support crossbreeding in dairy cattle, and VanRaden and Sanders (2001) noted that the expected profitability of F₁ Holstein x Jersey cows or F₁ Holstein x Brown Swiss cows can exceed that of pure Holstein cows in markets that place a substantial premium on fat percent and protein percent. McAllister (2002) offered a comprehensive review of the current status of crossbreeding in US dairy cattle. He summarized several important crossbreeding trials that were conducted in North America during the past half-century. The most recent, a Canadian study by McAllister et al. (1994), reported more than 20% heterosis for lifetime profitability in crosses involving the Holstein and Ayrshire breeds. Maternal traits of the Ayrshire breed were favored, and some groups of crossbred cattle were equivalent to pure Holstein controls in lifetime net profit. In an earlier study, Touchberry et al. (1992) evaluated a cross between the Holstein and Guernsey breeds. Heterosis was observed in net profit per lactation, but the crossbred animals were still inferior to pure Holsteins. However, the crossbred animals were superior to both parental breeds in net lifetime profit, due to enhanced length of productive life.

1 Crossbreeding is popular in New Zealand, unlike most other leading dairy countries, and several
2 studies have investigated the role of Holstein x Jersey crossbred cattle in their pastoral production system.
3 Ahlborn-Breier and Hohenboken (1992) reported heterosis estimates of 6% for fat yield and 7% for
4 protein yield in Holstein and Jersey crosses and noted that F₁ animals were superior to pure Holsteins for
5 fat yield. More recently, Lopez-Villalobos et al. (2000) developed an economic model for evaluating the
6 suitability of pure line breeding versus rotational crossbreeding systems in New Zealand, and the
7 Holstein, Jersey, and Ayrshire breeds were considered. Net income per hectare was maximized in a two-
8 breed rotational cross involving Holstein and Jersey cattle, followed closely by a three-breed rotational
9 cross involving Holstein, Jersey, and Ayrshire cattle.

10 The objective of this study was to conduct and summarize a comprehensive survey that would
11 document the experiences of US dairy producers that are already using crossbreeding as a tool for genetic
12 improvement of their herds, such that other producers can use this information when considering
13 implementation of a crossbreeding program, and such that scientists can identify specific traits and breed
14 crosses that deserve more detailed attention in future research projects.

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16 MATERIALS AND METHODS

17 Dairy producers who were currently crossbreeding were identified using several sources,
18 including: 1) presence of crossbred cows (breed of sire breed of dam) in the DHI milk recording
19 system; 2) presence of crossbred matings (breed of service sire breed of cow) in the national bull
20 fertility database; 3) registration of crossbred calves in a breed association "grading up" program; 4)
21 referrals by AI technicians and semen salesmen, and 5) referrals by county extension agents and state
22 extension specialists. An eight-page survey was developed in which these producers were asked to
23 provide detailed information about their experiences with crossbreeding. Qualitative data included
24 statements regarding their motivation for crossbreeding, reasons for choosing or avoiding certain breeds,
25 current sire selection criteria, main advantages and disadvantages of crossbreeding in their herds, and

1 future plans for their herds' breeding programs. In addition, data regarding their milk payment system,
2 housing facilities, milking facilities, participation in DHI milk recording programs, and use of AI or
3 natural service bulls were gathered. Quantitative data included producer-assigned scores on a 1 to 5 scale
4 for each breed or breed cross regarding: ability to fit into the freestalls and milking parlor, milk volume,
5 fat and protein percentages, involuntary culling rate, conception rate, calving difficulty, calf mortality, and
6 sale prices for breeding stock, cull cows, market steers, and bull calves. In each case, producers were
7 asked to score animals of each pure breed or breed cross relative to the average of all other cows on their
8 farms. Means and standard errors of the producers' responses were calculated for all breeds and breed
9 crosses in which at least five farms were represented.

11 **RESULTS AND DISCUSSION**

12 Surveys were mailed to 528 dairy producers throughout the US, and 50 completed surveys were
13 returned (response rate = 9.5%). Respondents were from the following states: Arizona (1), California (1),
14 Connecticut (1), Iowa (3), Indiana (3), Kansas (2), Maryland (1), Maine (1), Minnesota (7), Missouri (2),
15 North Carolina (1), Nebraska (2), New Hampshire (1), New York (7), Oklahoma (1), Oregon (2),
16 Pennsylvania (1), South Carolina (2), South Dakota (1), Texas (3), Vermont (1), and Wisconsin (6).

17 Twenty-three participants received significant premiums for milk with high fat percentage, and 22
18 received significant premiums for protein percentage. Eighteen and fifteen respondents received slight
19 premiums for fat and protein percentage, respectively, while four and seven, respectively, received no
20 premiums. Types of milking systems on these farms included: pit parlor (38 herds), stall barn with
21 pipeline (8), and flat parlor (3). Primary types of housing for the milking herd included: confinement with
22 freestalls (18 herds), confinement with loose housing (7), management-intensive rotational grazing (10),
23 confinement with tie stalls (3), and a combination of grazing and confinement (12).

24 Qualitative responses regarding selection of breeds for their crossbreeding programs varied
25 widely. Many producers already had mixed herds, and their breed selection was limited by the

1 composition of the animals they already owned. Among those producers who were crossbreeding
2 Holstein females to sires of another breed, nearly all cited a desire to reduce calving difficulties by mating
3 their Holstein heifers to sires of a smaller breed. Most also cited a need to improve cow fertility, health,
4 and survival through crossbreeding, and many also noted a desire to improve fat and protein percentages.
5 A few producers wanted greater heat tolerance, a more docile temperament, improved grazing ability,
6 increased strength, reduced body size, or less inbreeding. Conversely, many producers who began with
7 another breed cited improved milk production as the reason they began crossbreeding with Holstein bulls.

8 These herds had been crossbreeding for 8.9 yr, on average, with nineteen herds crossbreeding for
9 fewer than 5 yr and ten herds crossbreeding for more than 15 yr. Thirty-nine herds began by
10 crossbreeding their existing cattle only, while eight crossbred their existing cattle and purchased crossbred
11 animals. Among the initial (F₁) crossbred matings of their existing cattle, 77.4% were to AI sires and
12 22.6% were to natural service bulls. Twenty-one herds used AI exclusively for these initial crossbred
13 matings, while six herds used only natural service.

14 Forty-one herds were currently mating their crossbred cows back to purebred bulls of (one of) the
15 parental breeds (e.g., mating Holstein x Jersey crossbred cows to purebred Holstein or Jersey bulls).
16 Twenty-four of these herds were using AI exclusively for these backcross matings, fourteen were using a
17 combination of AI and natural service, and one was using natural service only. Among herds that were
18 using purebred AI sires, their sire selection criteria (milk, protein, longevity, fertility, udders, feet and
19 legs) did not appear to differ greatly from that of a typical US dairy producer. Eight herds were currently
20 mating their crossbred cows to purebred bulls of another breed (e.g., mating Holstein x Jersey crossbred
21 cows to purebred Brown Swiss bulls). Five of these herds were using AI exclusively, while two were
22 using a mixture of AI and natural service, and one was using natural service only. Six herds were
23 currently mating their crossbred cows to crossbred bulls of the same breed composition (e.g., mating
24 Holstein x Jersey crossbred cows to Holstein x Jersey crossbred bulls). Two of these herds were using AI
25 exclusively for these matings, and three were using only natural service. None of the herds were using

1 crossbred bulls of a different breed composition (e.g., mating Holstein x Jersey crossbred cows to
2 Holstein x Brown Swiss crossbred bulls). Among those herds that were not currently using crossbred
3 bulls, nine indicated that they would consider crossbred bulls in the future, while twenty-three indicated
4 that they would not consider using crossbred bulls.

5 As shown in Table 1, a wide variety of breeds and breed crosses was represented. The most
6 common cross involved Jersey sires mated to Holstein dams; 16 herds had milking animals of this type,
7 while 23 and 18 herds had heifers and pregnancies, respectively. Brown Swiss sires were also mated to
8 Holstein dams frequently, with 13, 11, and 11 herds having milking cows, heifers, and pregnancies,
9 respectively, of this genetic composition. Backcrosses involving Brown Swiss sires mated to F₁ Brown
10 Swiss x Holstein cows, Jersey sires mated to F₁ Jersey x Holstein cows, and Holstein sires mated to F₁
11 Brown Swiss x Holstein cows were represented in roughly 5-7 herds each.

12 Thirty-seven farms indicated participation in a supervised DHI testing program, while seven
13 participated in an owner-sampler program, and three did not routinely record milk weights or components.
14 As shown in Table 1, these producers used a variety of methods to record the ancestry of their crossbred
15 cows within the DHI system. For example, F₁ crosses of Holstein sires and Jersey dams were recorded
16 with breed codes "H", "J", or "X" on different farms. In backcrosses, producers tended to use the breed
17 code of sire (e.g., Brown Swiss x (Brown Swiss x Holstein) animals were recorded as "B"), but some
18 recorded these animals as "X", and a few herds even assigned the dam's breed code to F₁ and/or
19 backcrosses offspring. Clearly, there is a need for a more suitable system for recording the ancestry and
20 breed composition of crossbred dairy cattle in this country.

21 Table 2 shows producers' scores regarding the ability of cows of each breed or breed cross to fit
22 comfortably into their existing freestalls and milking parlor. Scores regarding the cows' ability to fit into
23 freestalls ranged from 2.72 for F₁ Jersey x Holstein cows to 3.32 for pure Holstein cows. Scores
24 regarding the cows' ability to fit into the milking parlor ranged from 2.18 for pure Jerseys to 3.39 for pure
25 Holsteins. Crosses involving Holsteins and Brown Swiss received scores similar to those of pure

1 Holsteins, while scores for F₁ Jersey x Holstein cows were very close to the average of the two parental
2 breeds. Expected size of the crossbred animals is a common concern among producers, particularly those
3 who have recently expanded or remodeled their facilities.

4 Table 3 shows producers' scores for milk volume, component percentages, and involuntary culling
5 rate. Average scores for milk volume ranged from 2.00 for pure Jersey cows to 3.79 for pure Holstein
6 cows. Scores for pure Brown Swiss cows (2.40) were similar to those of F₁ Jersey x Holstein cows
7 (2.52), while scores for F₁ Brown Swiss x Holstein cows (2.90) were similar to those of backcross
8 Holstein x (Holstein x Jersey) cows (3.00). Conversely, component percentages were highest for pure
9 Jersey cows (4.55), followed by F₁ Jersey x Holstein cows (3.88), and F₁ Brown Swiss x Holstein cows
10 (3.65). All breed combinations scored substantially higher than pure Holsteins (2.29). Although we did
11 not specifically ask about fat content versus protein content, several producers voluntarily noted that the
12 superiority of their crossbred animals, relative to their pure Holsteins, was much greater for fat percentage
13 than for protein percentage. Scores for involuntary culling rate (i.e., culling for reasons other than low
14 milk production) were lowest for F₁ Jersey x Holstein cows (2.42), indicating that these animals were
15 significantly less likely to leave the herd early in life due to illness, injury, or infertility than pure Jersey
16 cows (2.66) or F₁ Brown Swiss x Holstein cows (2.88). Producer scores were highest for pure Holstein
17 cows (3.42), indicating a significantly higher rate of culling for these animals than any other breed or
18 cross. Based on these data, it appears that crossbreeding with Brown Swiss or, particularly, Jerseys can
19 provide significant improvement in dairy cow longevity.

20 Cow fertility is an important component of longevity, because infertility is presently the most
21 common reason for culling in most dairy herds. Producers' scores for conception rates of milking cows
22 and virgin heifers are shown in Table 4. Among milking cows, conception rate scores were highest for
23 matings involving Jersey sires that were mated to F₁ Holstein x Jersey cows (3.66) or to pure Jersey cows
24 (3.60). Conception rate scores for matings involving pure Holstein cows and either Brown Swiss (3.45)
25 or Jersey (3.30) sires were also significantly higher than scores for pure Holstein (2.73) or pure Brown

1 Swiss (2.40) matings. Thus, it appears that crossbreeding programs involving Holstein cows and either
2 Brown Swiss or Jersey sires may achieve conception rates similar to those currently observed in purebred
3 Jersey matings. Although conception rates in virgin heifers are rarely considered a problem, scores for
4 matings involving virgin Holstein heifers and either Brown Swiss (3.55) or Jersey sires (3.46) were
5 slightly higher than scores for pure Jersey matings (3.28) and significantly higher than scores for pure
6 Holstein (3.00) or Brown Swiss matings (2.33).

7 It is relatively common for producers to seek a reduction in calving problems by mating Holstein
8 heifers to bulls of another breed, particularly Jerseys, and producers' scores for calving difficulty and calf
9 mortality of each breed or breed cross are shown in Table 5. As expected, calving problems were least
10 common in matings involving Jersey sires and either Holstein heifers (1.54), Jersey heifers (1.54), or F₁
11 Holstein x Jersey crossbred heifers (1.67). Scores for pure Brown Swiss matings (2.44) were significantly
12 lower than scores for crossbred matings involving Brown Swiss sires and Holstein heifers (3.38).
13 Interestingly, scores for matings involving Holstein sires and F₁ Holstein x Jersey crossbred heifers (3.04)
14 were significantly lower than scores for purebred Holstein matings (3.88), despite the smaller size of the
15 crossbred heifers. Thus, it appears that a significant, undesirable maternal effect for calving difficulty
16 exists within the Holstein breed.

17 Producers' scores for calf mortality are also shown in Table 5. Scores were lowest for F₁ Holstein
18 x Jersey calves (1.91), F₁ Jersey x Holstein calves, and backcross Holstein x (Holstein x Jersey) calves
19 (2.31), indicating a higher survival rate among these crossbred calves. Scores for F₁ Brown Swiss x
20 Holstein calves (2.51) and pure Holstein calves (2.57) were higher than those of the aforementioned
21 crosses. However, both were slightly lower than scores for backcross Jersey x (Holstein x Jersey) calves
22 (2.68) and significantly lower than scores for pure Jersey calves (3.17). The latter result seems to indicate
23 an undesirable direct effect on survival for calves with a high percentage of Jersey genes. However, a
24 comparison of scores for calves with Holstein sires and either Jersey, F₁ Holstein x Jersey, or Holstein

1 dams (1.91, 2.31, and 2.57, respectively) seem to also indicate a beneficial maternal effect on survival for
2 calves from dams with a higher percentage of Jersey genes.

3 A common concern among producers who are considering crossbreeding is the potential loss of
4 revenue associated with depressed prices for crossbred animals sold as breeding stock or, particularly, for
5 slaughter. Table 6 shows producers' scores for prices of cows that were sold for dairy purposes.
6 Although the number of herds that responded to these questions was quite limited (as is the number of
7 females sold by these herds each year), one can see that pure Holstein cows (4.14) tend to command
8 higher prices than F₁ Jersey x Holstein cows (2.62) when sold for dairy purposes.

9 Data regarding the cull cows, market steers, and bull calves that were sold for slaughter purposes
10 are shown in Table 7. Market prices for F₁ Brown Swiss x Holstein cull cows (3.40) and pure Holstein
11 cull cows (3.22) were significantly higher than prices for F₁ Jersey x Holstein cull cows (2.47). Pure
12 Holstein steers (3.20) received significantly higher scores for market prices than F₁ Jersey x Holstein
13 steers (2.62). Pure Holstein bull calves (3.47) and F₁ Brown Swiss x Holstein bull calves (3.10) received
14 significantly higher prices than backcross Holstein x (Holstein x Jersey) calves (2.21), F₁ Jersey x
15 Holstein calves (1.95), backcross Jersey x (Holstein x Jersey) calves (2.00), or pure Jersey calves (1.50).
16 Thus, it appears that low prices for bull calves, market steers, and cull cows for crosses involving the
17 Jersey breed are a legitimate concern.

18 Regarding future plans, forty herds indicated their intent to continue crossbreeding in the future,
19 six planned to discontinue crossbreeding, and four failed to disclose their plans. When producers were
20 asked to list the main advantages of crossbreeding, the overwhelming responses were: calving ease,
21 fertility, component percentages, longevity, and calf vitality. A few herds indicated improvement in feet
22 and legs, temperament, grazing performance, (increased or decreased) body size, less inbreeding, and
23 milk production (herds converting to Holstein from another breed). When asked to list the main
24 disadvantages, the most common responses were: marketability of slaughter animals and bull calves, lack
25 of uniformity in the herd, difficulty in choosing mates for the next generation, and reduced milk volume.

CONCLUSIONS

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2 Based on the results of this survey, it appears that crossbreeding can play a role in improving the
3 profitability and longevity of US dairy cattle. Improvements in fertility, calving ease, and milk
4 composition were cited by nearly all producers who responded to this survey. The advantage in milk
5 volume of the Holstein breed remains, but changes in milk pricing, coupled with declining fertility and
6 high replacement prices, may make crossbreeding appealing to a broader group of commercial producers
7 in the future. Marketing of crossbred animals remains difficult, and the lack of uniformity within the
8 milking herd can create management challenges. Producers who responded to this study tended to make
9 heavy use of purebred AI sires for the F₁ and backcross matings, but some were indecisive about plans for
10 subsequent generations, and interest in crossbred bulls was limited. The present study provides an
11 overview of producers' experiences with crossbreeding in this country, and it provides topics for
12 additional, more detailed research regarding specific traits and/or specific breed crosses. Future research
13 should focus on estimation of heterosis for component percentages and functional traits (not just milk
14 yield) for each of the most common breed crosses. Subsequently, plans to exploit this heterosis, as well
15 as the particular advantages of each breed (i.e., breed complementarity) in first and later generation
16 crosses should be developed.

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Table 1. Number of herds (N_H) and animals (N_A) from each breed or breed cross represented by participants in the survey, as well as the breed codes(s) currently assigned to each breed or breed cross within the DHI milk recording system.

Breed(s) of Sire	Breed(s) of Dam	Pregnancies		Heifers		Cows		DHI Breed Code(s)
		N_H	N_A	N_H	N_A	N_H	N_A	
Angus	Brown Swiss x Holstein			1	1			
Ayrshire	Ayrshire	1	4	1	8	1	5	
Ayrshire	Holstein					1	1	
Brown Swiss	Brown Swiss	2	24	4	45	4	81	
Brown Swiss	Brown Swiss x (Brown Swiss x Holstein)	2	51	2	7	1	7	
Brown Swiss	Brown Swiss x Holstein	6	50	6	45	6	32	B
Brown Swiss	Holstein	11	174	11	218	13	153	B, X
Brown Swiss	Holstein x Jersey	2	2	1	1	3	17	X
Brown Swiss	Jersey			1	3	1	1	
Dutch Belt	Dutch Belt			1	26	1	33	
Dutch Belt	Holstein x Jersey	1	4	1	5	1	3	
Guernsey	Guernsey	1	47	1	47	2	57	
Guernsey	Guernsey x Holstein	1	8	1	1			
Guernsey	Holstein	1	19	2	26	2	8	X
Holstein	Ayrshire x Holstein			1	2	1	3	
Holstein	Brown Swiss	2	13	2	7	2	4	
Holstein	Brown Swiss x Holstein	6	72	7	61	5	37	X
Holstein	Guernsey	1	1	1	1	2	29	X
Holstein	Holstein	17	1312	24	2817	26	4054	
Holstein	Holstein x Jersey	3	14	5	39	2	20	H, X
Holstein	Jersey	2	13	2	12	3	14	J, X
Holstein	Lineback			1	3			H
Holstein	Milking Shorthorn	1	2	1	1	1	3	X
Holstein x Jersey	Holstein	1	20	1	20	1	20	
Holstein x Jersey	Holstein x Jersey					1	14	
Holstein x Normande	Holstein			1	2			
Holstein x Normande	Holstein x Jersey			1	4			
Jersey	Brown Swiss x Holstein	1	1	1	4			
Jersey	Holstein	18	813	23	902	16	488	H, J, X
Jersey	Holstein x Jersey	3	42	6	74	5	37	J, X
Jersey	Jersey	4	127	8	247	10	261	
Jersey	Milking Shorthorn	1	1					X
Lineback	Holstein			1	8	1	3	
Lineback	Lineback			1	2	1	6	H
Milking Shorthorn	Brown Swiss x Holstein	1	3	1	3	1	1	
Milking Shorthorn	Holstein	1	8					X
Milking Shorthorn	Holstein x Jersey	1	2	1	2	1	2	
Milking Shorthorn	Jersey					1	1	X
Milking Shorthorn	Jersey x Milking Shorthorn			1	1			
Milking Shorthorn	Milking Shorthorn			1	55	1	14	
Normande	Holstein	1	25	1	11	1	2	
Simmental	Holstein			1	2	1	3	

Table 2. Producer scores regarding the ability of cows from each breed or breed cross to fit into the freestalls and the milking parlor.

Breed(s) of Sire	Breed(s) of Dam	Ability to Fit the Freestalls ¹		Ability to Fit the Milking Parlor ¹	
		No. Herds	Mean	No. Herds	Mean
Brown Swiss	Holstein	7	3.07 ± 0.18	10	3.25 ± 0.16
Holstein	Holstein	17	3.32 ± 0.11	23	3.39 ± 0.10
Jersey	Holstein	9	2.72 ± 0.16	15	2.73 ± 0.13
Jersey	Jersey			7	2.18 ± 0.19

¹ Scoring system: 1 = Cows are much too small
 2 = Cows are slightly too small
 3 = Cows are about the right size
 4 = Cows are slightly too big
 5 = Cows are much too big

Table 3. Producer scores regarding milk volume, component (fat and protein) percentages, and involuntary culling rate for cows from each breed or breed cross.

Breed(s) of Sire	Breed(s) of Dam	Milk Volume ¹		Component Percents ²		Involuntary Culling ³	
		No. Herds	Mean	No. Herds	Mean	No. Herds	Mean
Brown Swiss	Brown Swiss	5	2.40 ± 0.36				
Brown Swiss	Holstein	11	2.90 ± 0.24	10	3.65 ± 0.25	9	2.88 ± 0.27
Holstein	Holstein	29	3.79 ± 0.15	24	2.29 ± 0.16	19	3.42 ± 0.18
Holstein	Holstein x Jersey	5	3.00 ± 0.36				
Jersey	Holstein	21	2.52 ± 0.17	17	3.88 ± 0.19	14	2.42 ± 0.21
Jersey	Jersey	10	2.00 ± 0.25	9	4.55 ± 0.27	6	2.66 ± 0.33

¹ Scoring system: 1 = Milk production is much lower
 2 = Milk production is slightly lower
 3 = Milk production is about the same
 4 = Milk production is slightly higher
 5 = Milk production is much higher

Scoring system: 1 = Fat and protein percentages are much lower
 2 = Fat and protein percentages are slightly lower
 3 = Fat and protein percentages are about the same
 4 = Fat and protein percentages are slightly higher
 5 = Fat and protein percentages are much higher

Scoring system: 1 = Involuntary culling rate is much lower
 2 = Involuntary culling rate is slightly lower
 3 = Involuntary culling rate is about the same
 4 = Involuntary culling rate is slightly higher
 5 = Involuntary culling rate is much higher

Table 4. Producer scores regarding conception rate for matings involving milking cows, virgin heifers, and service sires from each breed or breed cross.

Breed(s) of Service Sire	Breed(s) of Female	Cow Conception Rate ¹		Heifer Conception Rate ¹	
		No. Herds	Mean	No. Herds	Mean
Brown Swiss	Brown Swiss	5	2.40 ± 0.39	6	2.33 ± 0.22
Brown Swiss	Holstein	10	3.45 ± 0.28	9	3.55 ± 0.18
Holstein	Holstein	19	2.73 ± 0.20	16	3.00 ± 0.13
Jersey	Holstein	20	3.30 ± 0.19	15	3.46 ± 0.14
Jersey	Holstein x Jersey	6	3.66 ± 0.36		
Jersey	Jersey	5	3.60 ± 0.39	7	3.28 ± 0.21

¹ Scoring system: 1 = Conception rate is much lower
 2 = Conception rate is slightly lower
 3 = Conception rate is about the same
 4 = Conception rate is slightly higher
 5 = Conception rate is much higher

Table 5. Producer scores regarding calving ease for matings involving virgin heifers and service sires from each breed or breed cross, as well as calf survival for calves from milking cows or virgin heifers and service sires from each breed or breed cross.

Breed(s) of Service Sire	Breed(s) of Female	Calving Difficulty ¹		Calf Mortality ²	
		No. Herds	Mean	No. Herds	Mean
Brown Swiss	Brown Swiss	5	2.44 ± 0.34		
Brown Swiss	Holstein	12	3.38 ± 0.22	10	2.51 ± 0.25
Holstein	Holstein	25	3.88 ± 0.15	19	2.57 ± 0.18
Holstein	Holstein x Jersey	7	3.04 ± 0.28	5	2.31 ± 0.36
Holstein	Jersey			5	1.91 ± 0.36
Jersey	Holstein	23	1.54 ± 0.15	22	2.31 ± 0.17
Jersey	Holstein x Jersey	8	1.67 ± 0.26	6	2.68 ± 0.33
Jersey	Jersey	8	1.54 ± 0.26	9	3.17 ± 0.27

¹ Scoring system: 1 = Much less calving difficulty
 2 = Slightly less calving difficulty
 3 = About the same calving difficulty
 4 = Slightly more calving difficulty
 5 = Much more calving difficulty

² Scoring system: 1 = Mortality rate is much lower
 2 = Mortality rate is slightly lower
 3 = Mortality rate is about the same
 4 = Mortality rate is slightly higher
 5 = Mortality rate is much higher

Table 6. Producer scores regarding sale prices for cows from each breed or breed cross that were sold for dairy purposes.

Breed(s) of Sire	Breed(s) of Dam	Cows Sold for Dairy ¹	
		No. Herds	Mean
Holstein	Holstein	7	4.14 ± 0.43
Jersey	Holstein	8	2.62 ± 0.40

¹ Scoring system: 1 = Sale price is much lower
 2 = Sale price is slightly lower
 3 = Sale price is about the same
 4 = Sale price is slightly higher
 5 = Sale price is much higher

Table 7. Producer scores regarding sale prices for cull cows, market steers, and bull calves from each breed or breed cross that were sold for slaughter purposes.

Breed(s) of Sire	Breed(s) of Dam	Cull Cow Price ¹		Market Steer Price ¹		Bull Calf Price ¹	
		No. Herds	Mean	No. Herds	Mean	No. Herds	Mean
Brown Swiss	Holstein	10	3.40 ± 0.23			10	3.10 ± 0.29
Holstein	Holstein	22	3.22 ± 0.15	5	3.20 ± 0.41	19	3.47 ± 0.21
Holstein	Holstein x Jersey					7	2.21 ± 0.34
Jersey	Holstein	17	2.47 ± 0.17	8	2.62 ± 0.32	22	1.95 ± 0.19
Jersey	Holstein x Jersey					6	2.00 ± 0.37
Jersey	Jersey					8	1.50 ± 0.32

¹ Scoring system: 1 = Sale price is much lower
 2 = Sale price is slightly lower
 3 = Sale price is about the same
 4 = Sale price is slightly higher
 5 = Sale price is much higher